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The prospects for oil prices in 2012: Political volatility and economic uncertainty

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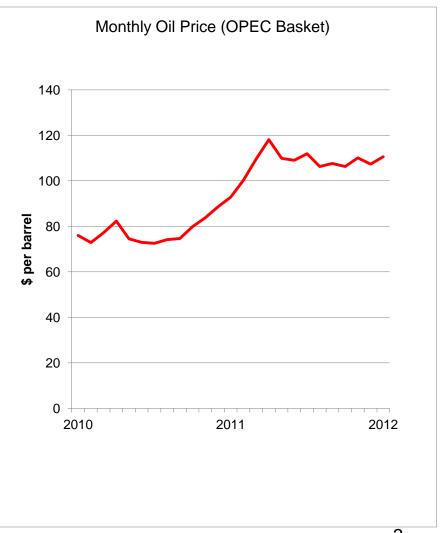
Outline

- A framework for analysis
- What happened in 2011?
- What are the issues for 2012?
 - Economic recession
 - Geo-politics
 - Iran
 - Iraq
 - The Arab Uprisings
 - Nigeria
 - And



Recent price history

• The two markets for oil





<u>Wet barrel market</u> *Trading real barrels *Spot and term contracts Paper barrel markets *Commercial versus non-commercials *Money managers versus speculators



Linkages?





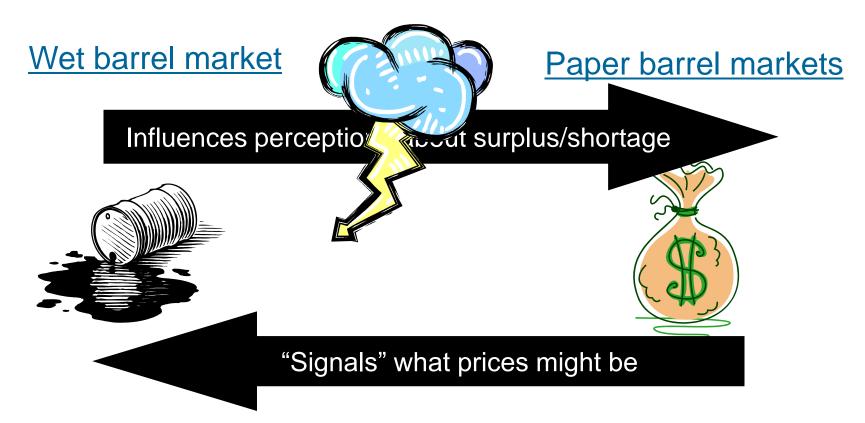
Wet barrel market

Paper barrel markets

Influences perceptions about surplus/shortage

"Signals" what prices might be

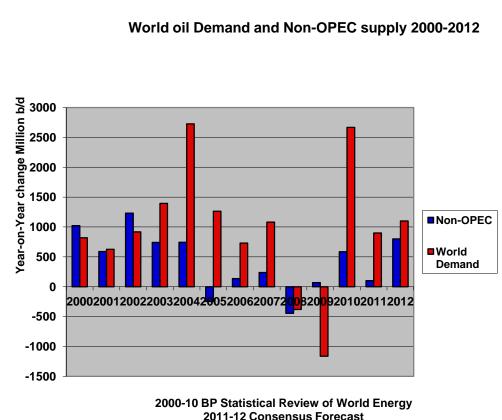




Frequently there is a disconnect between the two markets because the money managers "misread" the wet barrel market – This is not new: see foreign exchange markets and "scapegoat theory"

What happened in 2011 in the wet barrel market?

- Relatively strong demand
- Very poor Non-OPEC performance
- Arab uprisings = Libyan supply disruption

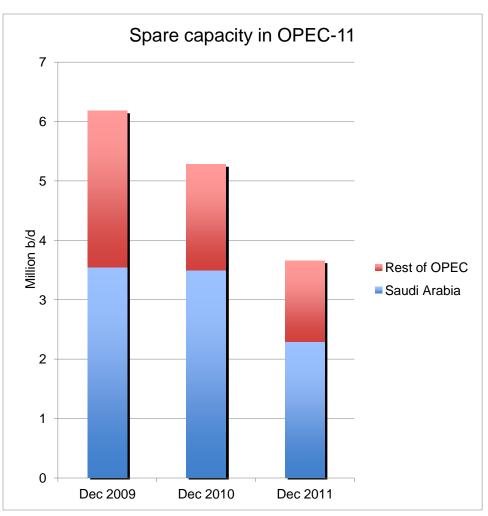


Result



What happened in 2011 in the wet barrel market?

- Decline in OPEC spare capacity
- Remaining capacity is heavy and sour

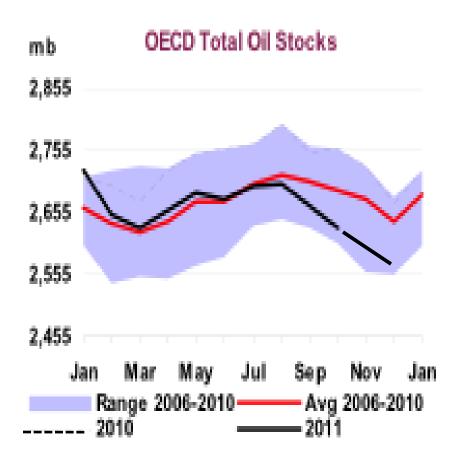


IEA Oil Market Report Various issues



What happened in 2011 in the wet barrels market?

- Stock overhang of the last few years erodes – beware the 31st December and US tax games
- At the end of 2011 the market was very tight!!!!
- But what of the Paper Markets given the Arab Uprisings?



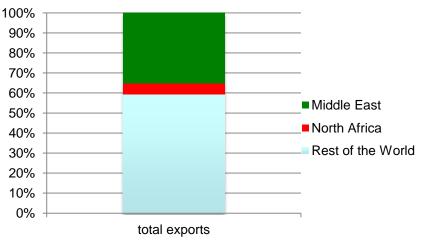
IEA Oil Market Report December 2011 Figures for November/December 2011 9 Author's estimate



What happened in 2011 in the paper markets?

 Arab uprisings scare the markets because of a fear of contagion

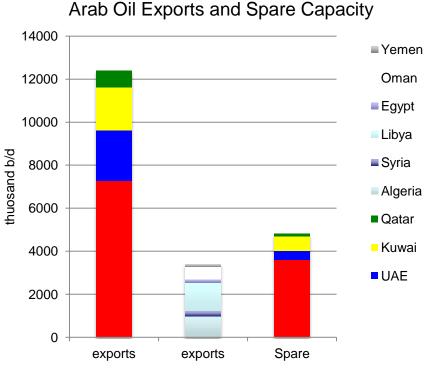
Source of World Oil Exports 2010





What happened in 2011 in the paper markets?

- Arab uprisings scare the markets because of a fear of contagion
- However, the reality is
 less threatening



Note: Excludes Iraq. Total World Oil Exports = 52,333 thousand b/d Arab World = 30%

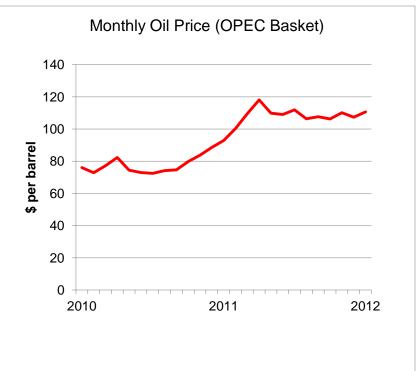


What happened in 2011 in the paper markets?

- Arab uprisings scare the markets because of a fear of contagion
- However, the reality is less threatening
- The wet barrel market (eventually) manages the loss of Libya rather well

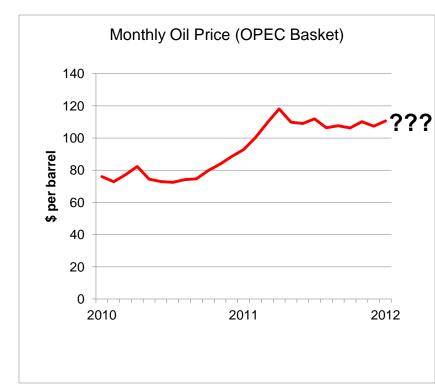
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Outline

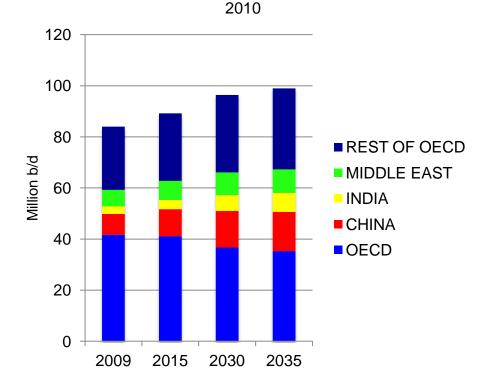
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What are the issues for 2012? Economic recession

- Recession and oil demand
 - Euro zone crisis remember 2008. July 3rd WTI = \$147 per barrel. End of 2008 \$33 per barrel
 - The MICs and price subsidies



Oil demand by region IEA New Policies Scenario

The key point: The MICs account for the bulk of the growth = 68% in Non-OECD growth 2009-35 ₁₄



What are the issues for 2012? Geo-politics: Iran

- EU Oil Embargo likely to be finalized 30th January – "transitional friction of prices" but "one big pool" ... However ...
- Iran's likely responses?
 - Interfere with Hormuz? Unlikely!
 - Would lead to a shooting war
 - Double edged sword
 - Once used, loses a major deterrent
 - Interfere in Iraq and Afghanistan?
 - Pressure GCC not to supply?
 - Retaliate against EU interests?

BUT if a military attack on Iran ...

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The Straits of Hormuz carried around 17 million b/d = 32 % of global oil exports in 2010 and 28% of global LNG exports ¹⁵

What are the issues for 2012?

- Geo-politics: Iraq
 - US troops withdrawn
 - Shi'a élites in Baghdad trying to weaken Sunni opposition
 - The IOCs are getting seriously disillusioned with Baghdad
- Geo-politics: The Arab Uprisings
 - Libya back to 840,000 b/d in December but uphill from now
 - Syria is still to play out as is Yemen
- Geo-politics: Nigeria
 - November production 2.1 million b/d
 - Strikes over domestic oil pricing and subsidy removal
 - Boko Haram causing disruptions

Do we have any conclusions for 2012?

- Huge geo-political uncertainties looming
- Huge economic uncertainties looming
- Each will play off the other...
- Oil price and oil markets are in for a very rough roller coaster ride





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