

Effect of a Pay-As-You-Drive charge on the adoption of lower carbon vehicles

Dr Ben Lane, Ecolane Transport Consultancy

Dr James Warren, Open University

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Energy Policies in a Global Context

A new approach to designing effective low carbon car taxation

Scope and objectives of presentation

- 140 gCO₂/km ACEA target unlikely to be met (T&E 2006)
- UK annual gCO₂/km reduction = 1.1% (SMMT 2006)
- How can we increase rate of adoption of lowC cars?
- Focus on attitudinal response to price signals
- Propose graduated distance/PAYD charge (p/mile)
- Quantify impacts of PAYD charge

Attitudes to the environment

- Awareness and concern about climate change >75%

‘Attitude-behaviour gap’

Drivers are just as likely to be very concerned for the environment even if they drive a highly polluting vehicle

What interventions are most effective?

- Vehicle Price
- Fuel consumption
- Size/Practicality
- Reliability
- Comfort/Safety
- Running costs
- Style/Appearance

Car purchase factors

- Depreciation
- Sales Package
- Dealership
- Environment
- Vehicle Emissions
- Road tax
- Alternative fuels

Attitudes to emissions

- Air quality > important than climate change
- Moderate awareness / poor understanding of low carbon options
- VED band differentials:
 - ~£150 for 55% shift
 - ~£300 for 72% shift

Education/ information
Increase VED bands

- Vehicle Price
- Fuel consumption
- Size/Practicality
- Reliability
- Comfort/Safety
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- Style/Appearance

Car purchase factors

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Attitudes to costs

- Few car buyers use 'mpg' when making purchase
- Costs too complex to compute (eg 'mpg' \rightarrow p/m)
- Motorists use 'mpg' as a proxy for running costs and environmental impact
- Accept >£1000/yr increase in annual costs \rightarrow smaller car

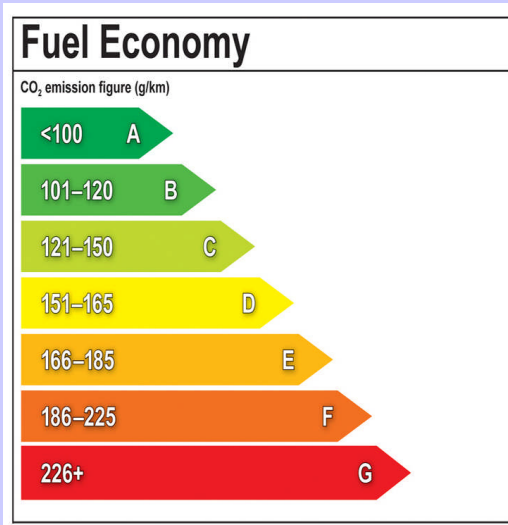
Increase transparency of 'mpg'-cost-CO₂ link

- Vehicle Price
- Fuel consumption
- Size/Practicality
- Reliability
- Comfort/Safety
- Running costs
- Style/Appearance

Car purchase factors

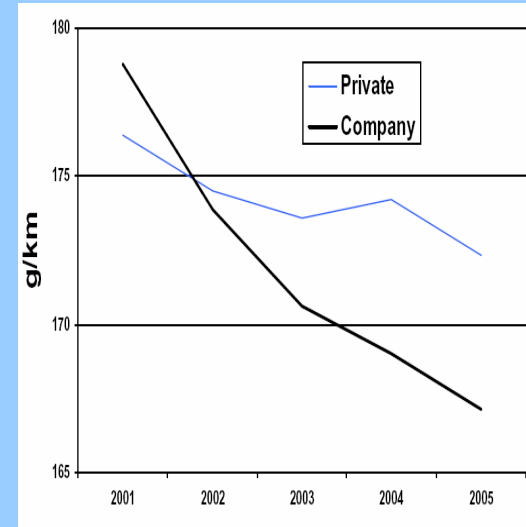
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What works? Information



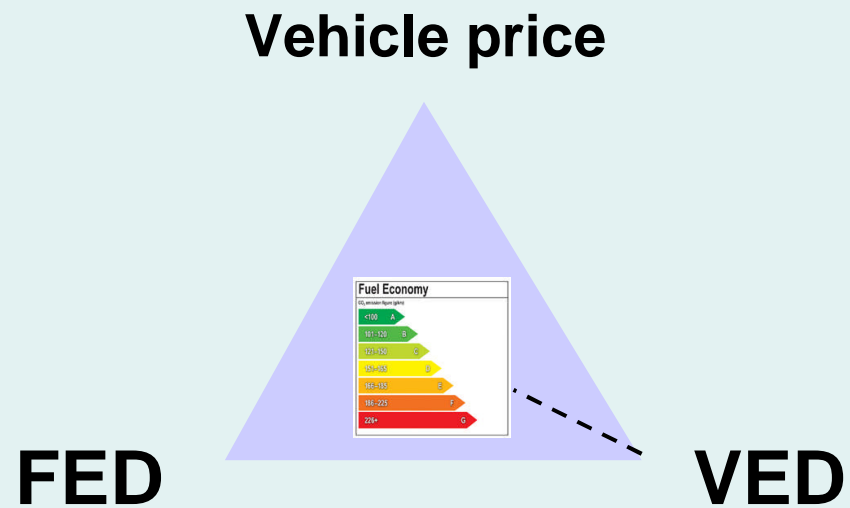
“Information, on its own, will only change consumer behaviour in a few exceptional cases”
(Bibbings/WCC 2004)

What works? Price signals

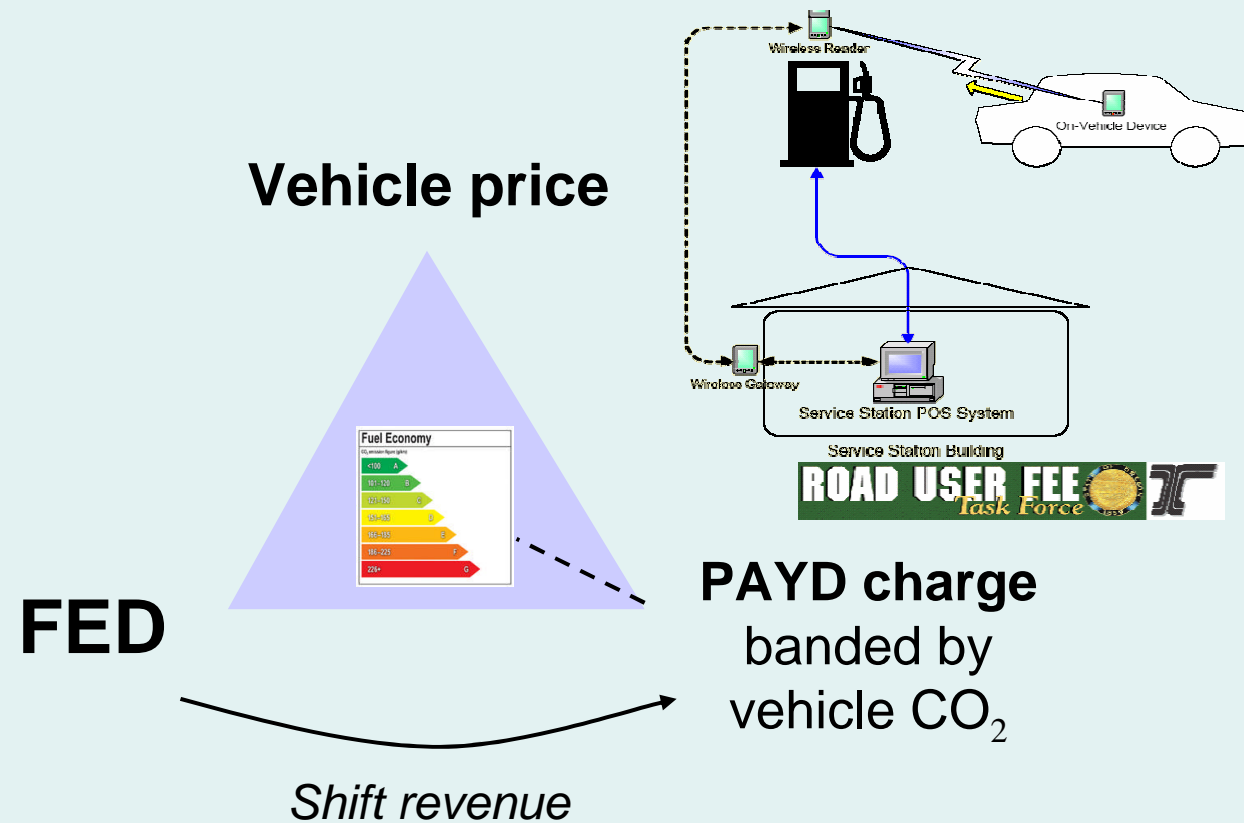


- Company car tax gradient
~£10/gCO₂-yr
- Increase cost elasticity
-0.7 → -1.0 (London CC)
(Santos 2006)

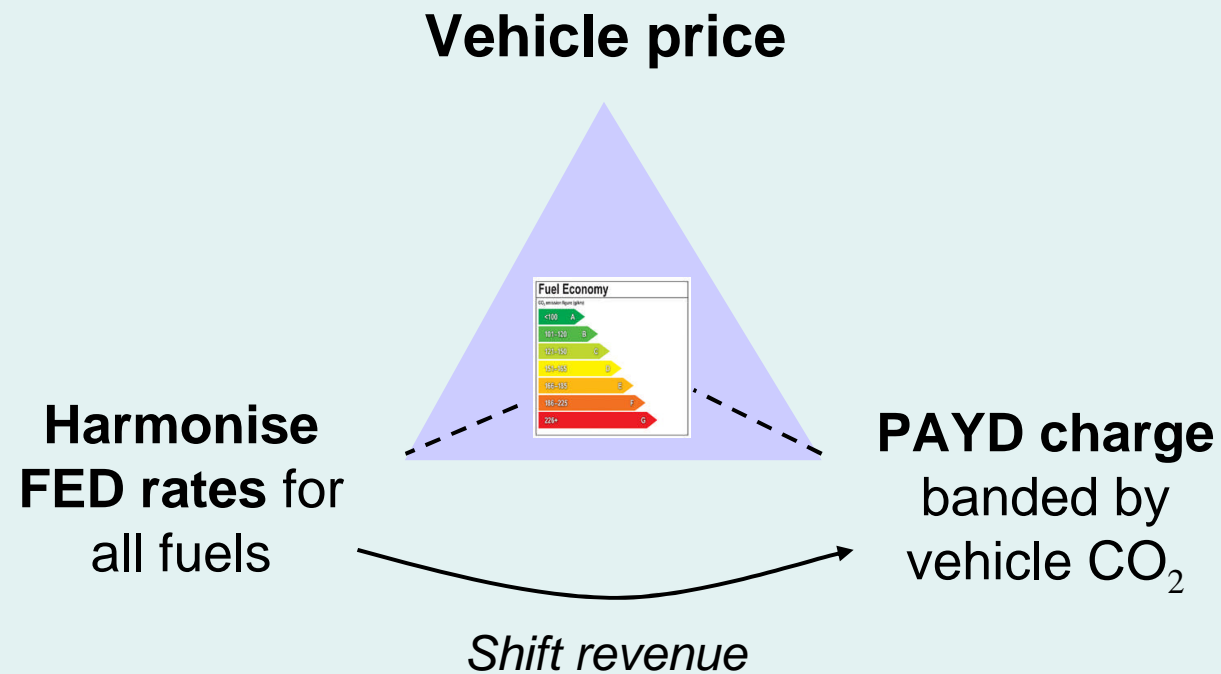
Aligning car tax with user attitudes



Aligning car tax with user attitudes



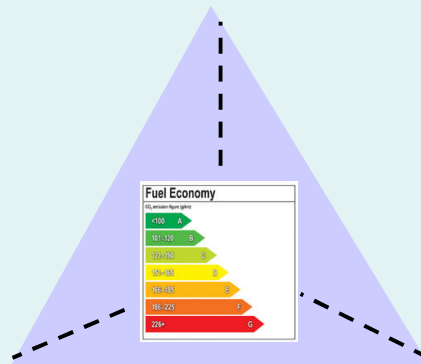
Aligning car tax with user attitudes



Aligning car tax with user attitudes

Self-financing system of
capital feebates

**Harmonise
FED rates for
all fuels**

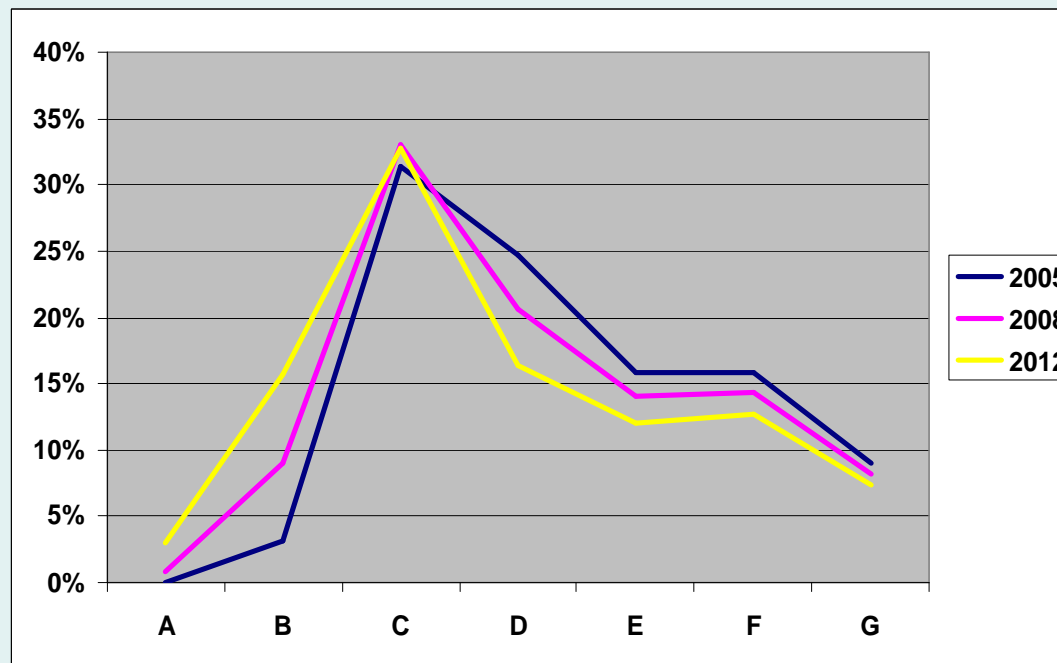


Modelling graduated PAYD charge

- 50% FED → PAYD graduated according to CO₂.
- New registrations categorised according to fuel (petrol/diesel/alt) and VED Band (A to G).
- Calculate annual fixed, variable and total costs.
- 3 scenarios: (1) BAU (annual variable costs unchanged);
(2) £10/gCO₂ (variable cost differential between VED bands inc. to £250);
(3) £14/gCO₂ (variable cost differential between VED bands inc. to £350).
- 2 cost-behaviour elasticities: -0.6 VMT; market shift to lower VED band consistent with CCT impacts and ACEA projections.
- Estimate HMT Revenues, total carbon emissions and total VMT for 2005, 2008, 2012.

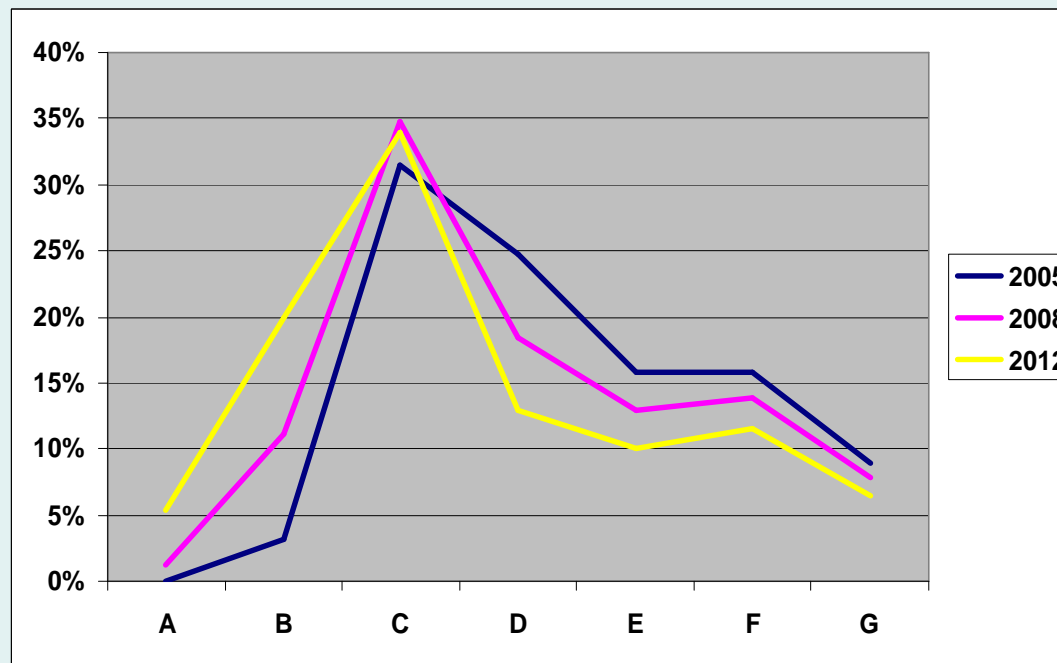
Impact of graduated PAYD charge

Additional C-gradient £0/g	Graduated distance charge (p/m)							CO2 saving MtC/yr 2008-12	Additional % Band A 2012
	A	B	C	D	E	F	G		
	1.7	2.4	3.4	4.0	4.6	5.5	6.6		



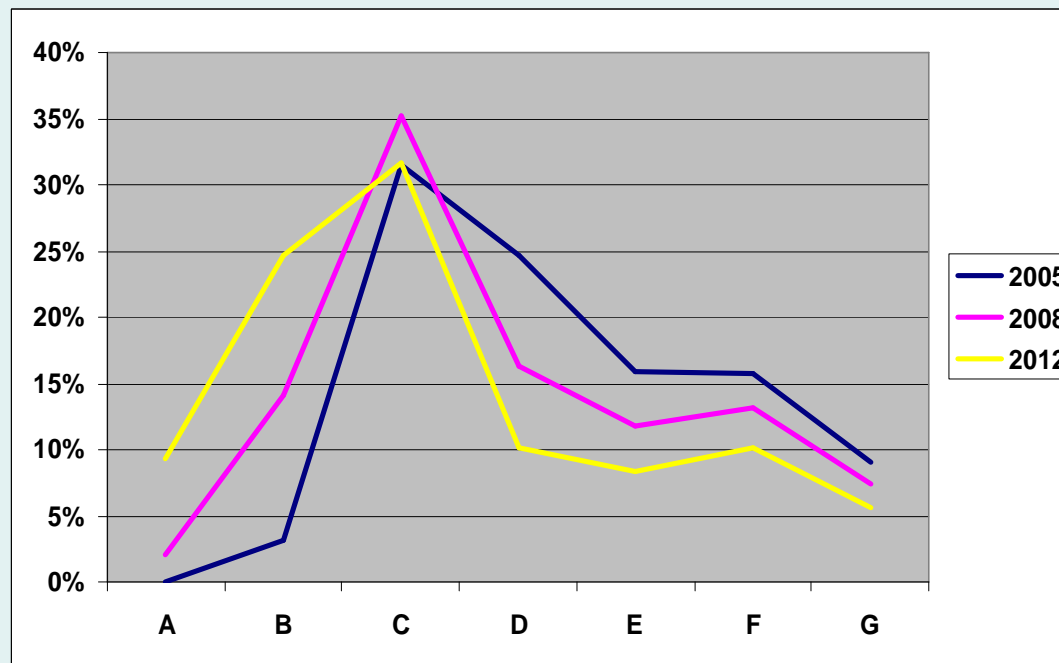
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£0/g	1.7	2.4	3.4	4.0	4.6	5.5	6.6		
£10/g	-1.6	0.0	3.0	5.9	8.7	11.8	15.1	>0.3-0.5	2.2%

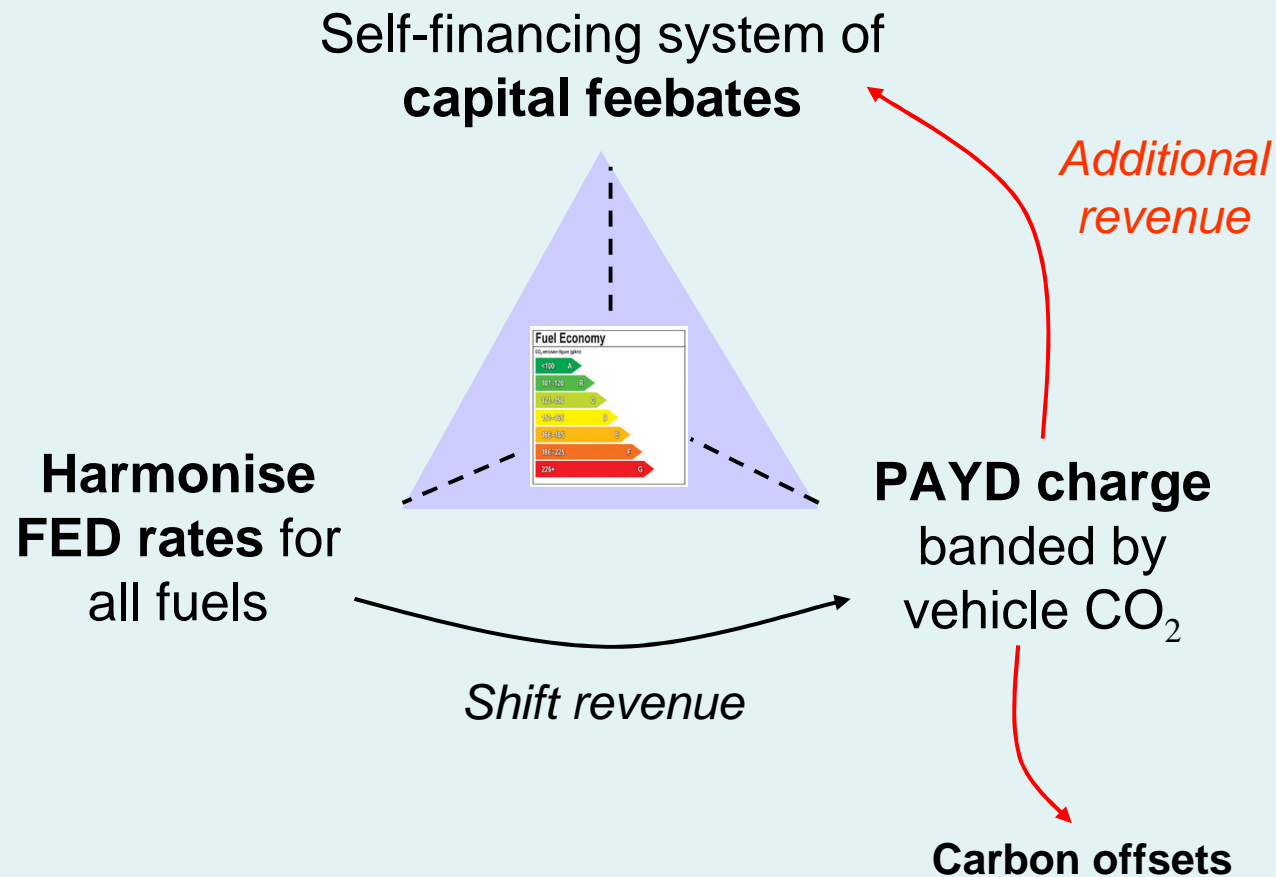


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£10/g	-1.6	0.0	3.0	5.9	8.7	11.8	15.1	>0.3-0.5	2.2%
£14/g	-2.1	0.0	4.0	7.9	11.7	15.8	20.1	>0.6-1.0	6.2%



Impact of graduated PAYD charge - Summary



Impact of graduated PAYD charge - Summary

Fuel Economy	Low Carbon Car
<p>CO₂ emission figure (g/km)</p> <p><100 A</p> <p>101–120 B</p> <p>121–150 C</p> <p>151–165 D</p> <p>166–185 E</p> <p>186–225 F</p> <p>226+ G</p>	<p>B 117 g/km</p>
Pay-As-You-Drive charge per mile	<p>1.0 p/mile 0.6 p/km</p>