

Will EMR work?

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Overview

- What does 'work' mean?
- Conflicting goals in EMR and what they imply
- A crowded landscape, policy change and conflicting ideologies in UK energy policy
- The key challenge: Galvanising investment
- Who are the investors?
- Can EMR help?
- Conclusions ...no cigar

What does 'work' mean (or how might we judge if EMR worked)?

- The govt view of 2030*
 - Over 1/3 power from REs, nuclear established, CCS 'widely deployed'
 - Power largely decarbonised, more secure, less fossil
 - New entry eased, costs falling
 - consumers active, effective demand-side action
- Should we add?
 - A more robust ETS?
 - Enough new CCGT to avoid a 'capacity gap'?
 - A UK industrial base?
 - The Daily Mail assuaged?

* EMR White Paper Box 1

Goal conflict 1. fairness or investment?

- ‘Making the existing market *fairer*’*:
 - to consumers, who want investment to take place in the most cost effective way
 - to low-carbon generators... at a natural disadvantage
 - to new entrants, who struggle to sell their electricity in a market dominated by six big firms
- Ensure investment ‘at the required pace’ to**:
 - ‘ensure the future security of electricity supplies;
 - decarbonise... electricity generation; and
 - minimise costs to the consumer’

*EMR WP, Foreword

**EMR WP, Chapter 1

Goal conflict 2. New entry and new tech – why, what and how?

- Is new entry a goal in itself?
- Who are the new entrants?
 - Financial Investors – e.g. Institutional Investors
 - Strategic Investors – e.g. Energy and Supply chain co's
 - Small players – e.g. small companies, community schemes
 - The public?
- Which technologies do we really (really) want?
 - One size fits all but some sizes fit better than others, is the priority nuclear, big RE, small RE, or CCS?

Hence a wide range of challenges

- Fill the capital gap created by limits on the big 6, both balance sheet and geared, to deliver £110b*
- Create a realistic investment case for new nuclear
- Reduce cost of capital for all low carbon generation
- Encourage new entrants, big and small
- Reform the RO to reduce complexity, price risk, costs
- Assure and accelerate progress to 2020 RE targets
- Build peaking plant as/if needed to sustain margins
- Encourage more demand side action
- Mobilise consumers

* £75b in new generation, EMR WP, Chapter 2

A crowded landscape – ideological conflict and short term uncertainty

Economic idealism vs technology pragmatism Short term uncertainty

- FiTs and obligations undesirable distortions only tolerated until carbon is priced
 - FiTs and obligations are investable, cost effective, efficient means to beget learning
 - Policy should always be technology neutral and avoid 'picking winners'
 - Policy must target technologies - Why not pick winners?
 - CPS is the centrepiece of EMR. Not perfect but a step in the right direction
 - FiTs are the centrepiece of EMR. Not perfect but a step in the right direction
 - FiTs are a distortion and a distraction
 - The CPS is tax, irrelevant to investment, damaging to consumer acceptance
 - The EPS is irrelevant We agree!
- Electricity Market Reform
 - FiTs/CPS/EPS/Capacity Payment
 - Overlap, interaction, opposition
 - Renewable Obligation Banding Review
 - Ofgem Retail Market Review
 - Proposed Green Investment Bank
 - National Infrastructure Plan

Investment: the real challenge

What do we need?

- £75b required for new gen capacity to 2020*
- £40b alone for offshore wind ?**
- Current big 6 spend around £5b/year (already a stretch, see below)
- Dash for gas was about £11b total
- Total market value of all existing UK generation plant is c. £50b***
- Huge plans for economic infrastructure at UK, EU and global level
- UK policy/investment environment attractive vs peers?

Investment: the issues

Why can't the big six deliver?

- Already historically high capex plans
- Scale of investment required too large
- Balance sheets constrained
- Limited ability to raise new debt or equity

Who are the other possible investors?

- Energy/ Utilities – including oil/gas firms (especially part state owned)?
- Supply Chain – OEMs and big engineering firms; independent and foreign developers?
- Financial Investors – pension funds, insurance co's, sovereign wealth funds and banks (including Asian development and export support banks)?
- Expanded ownership – Joe public, start up companies, community groups?

Pension and insurance funds: really?

Long term option not short term solution

- Infrastructure as a small allocation of investors portfolio
- Renewables as a subset of infrastructure
- Skills, competence and conservatism
- Technology risks – real and perceived
- Regulatory risks in a policy driven market
- Currency diversification
- Need for standardised products?

From short term to long: What is important?

1. Enabling effective *build* consortia; both cash and skills rich, who can share risks to allow finance & build of major projects
2. Enabling (eventual) refinancing at low risk rates

Hence

- Administrative simplicity and clarity pre-investment
- Institutional/counterparty credibility
- Real liquidity OR volume obligation
- Avoiding new risks – e.g. off-take, policy interaction
- Maintaining political credibility – ‘believability gap’
- Transitional arrangements that avoid hiatus

Beyond EMR – policy, institutions and finance?

- Public finance institutions key in offshore wind finance elsewhere in Europe
 - Both as source of capital and risk transferral
- Similar role required of GIB in short term to stimulate build stage RE financing in UK?
- GIB required to catalyse refinancing / secondary market for RE assets?

Conclusions: No cigar yet

- Short term impact on investment marginal/negative
- Long term impact positive but not overwhelmingly so
- Fundamental issue – trying to serve multiple objectives, not just the finance barrier
- Not helped by diversity of stakeholder views/preconceptions

- Substantial changes to the policy landscape mean delays inevitable
- Perceived regulatory risks remain large
- Institutional investment unlikely to be sizeable in short term
- A step change in investment could be driven more by public financial intervention rather than regulatory or market reform

- EMR is fine as far as it goes, but a far reaching review of the investment proposition is a greater need, both now and in future